



mitie

ENERGY

# MITIE ENERGY

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TAKING CONTROL OF YOUR ENERGY,  
ASSETS AND ESTATE

Delivering the exceptional, every day

## ABOUT MITIE

Founded in 1987, Mitie are the UK's leading facilities management and professional services company. We offer a range of specialist services including security, engineering services, catering, cleaning, energy and property consultancy.

We employ 54,000 people across the country, looking after a large, diverse, blue-chip customer base, from banks and retailers, to hospitals, schools and government offices. We take care of our customers' people and buildings, by delivering the basics brilliantly and by deploying advanced technology.

We are also pioneering the Connected Workspace, using smart analytics to provide valuable insight and deliver efficiencies to create outstanding work environments for our customers. Together these enable our clients' people to deliver the exceptional, every day.

## ABOUT MITIE ENERGY

Mitie Energy are an award-winning, UK-based energy, utilities and sustainability solutions business. Our end-to-end capabilities mean that we can advise, implement, deliver and manage everything from standalone services to a fully outsourced and integrated solution.

We offer these through our **Buy>Reduce>Comply** framework.

This framework covers everything you might need to procure and reduce your consumption of energy and utilities, all while complying with relevant environmental legislation.

This brochure explores those services, as well as their evolution into smart and integrated energy and utilities solutions that capitalise upon economies of scale and greater insights from your data.



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**WHY MITIE ENERGY?**

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ENERGY

# TAKING CONTROL OF YOUR ENERGY, ASSETS AND ESTATE

Rising utility costs, complying with government legislation, meeting organisational sustainability targets, or developing smarter ways to manage energy. Energy and utilities are essential to every organisation, but against this backdrop they can be expensive and complex, creating an array of potential business challenges.

## These include:

How can you secure the best energy contract for your organisation?

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What can you do to manage your energy risk?

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How do you make sure you're being charged the correct amount for your energy and utilities?

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How can you optimise your buildings and assets to reduce energy consumption?

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What technologies could help you reduce your costs?

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How can you reduce your environmental impact?

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How can you stay compliant with health & safety and water quality standards?

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Staying ahead of the competition means taking control of your energy. Making it simple, sustainable and efficient.

Now, imagine taking control not only of your energy, but also of your assets, your building, your entire estate.

Mitie Energy are an award-winning, UK-based energy, utilities and sustainability solutions business. Our end-to-end capabilities mean that we can offer everything from standalone services to a fully outsourced and integrated solution.

But as we are not a utilities provider, our services are truly independent.

We're part of Mitie, the UK's largest facilities management provider. This means that we can advise, implement, deliver and manage solutions that leverage our expertise across multiple utilities and Smart buildings to provide maximum efficiencies and cost-savings.

**Those include independently-verified average savings of 13%, with guaranteed savings of 10% with zero capex investment.**





MITIE ENERGY:  
SMART THINKING.  
IMPARTIAL ADVICE.  
PROVEN DELIVERY.

03  
ENERGY

# OUR BUY > REDUCE > COMPLY FRAMEWORK

Our clients' energy, utilities and sustainability needs are diverse and often seemingly complex. Finding the right solution to meet these needs can be confusing.

That's why we have created a simple framework - **Buy>Reduce>Comply** - that has been designed to meet all your end-to-end energy, utilities and sustainability solution needs.

We employ over 330 energy and sustainability experts, including chartered energy managers, chartered engineers, and PhD specialists in wellbeing. This means that we can self-deliver core services that offer both value for money and assurance of quality.

	WHAT	HOW	SERVICES & SOLUTIONS
BUY	We ensure that you are buying your utilities at the right price, at the right time, aligned to your business and risk profile, and whether you want renewables or not	<ul style="list-style-type: none"> <li>• Dedicated risk management and procurement expertise</li> <li>• FCA-accredited advisory services</li> <li>• Long-term power purchase agreements and renewables advisory services</li> <li>• Utility bill validation</li> </ul>	<ul style="list-style-type: none"> <li>• Procurement</li> <li>• Risk management</li> <li>• Bill validation</li> </ul>
REDUCE	We help you develop strategic utility reduction plans and identify opportunities to reduce consumption through either our building optimisation service or capital projects	<ul style="list-style-type: none"> <li>• National team of energy managers</li> <li>• Service Operation Centre remotely monitoring client sites</li> <li>• Building management systems (BMS) controls services</li> <li>• Demand-side management and response</li> <li>• Capital project development and funding</li> </ul>	<ul style="list-style-type: none"> <li>• BMS and controls</li> <li>• Energy projects</li> <li>• Metering</li> <li>• Utilities optimisation</li> </ul>
COMPLY	We help customers stay compliant with Legionella requirements and other environmental legislation e.g. ESOS, TM44 and CSR	<ul style="list-style-type: none"> <li>• National water field force and risk assessors</li> <li>• Legionella Control Authority accredited</li> <li>• Sustainability advisory and compliance experts</li> </ul>	<ul style="list-style-type: none"> <li>• Environmental compliance</li> <li>• Water</li> <li>• Wellbeing</li> </ul>

Over the coming pages we'll explore in more detail each of the services and solutions we offer as part of our Buy>Reduce>Comply framework.





# BUY

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100 utility contracts negotiated  
resulting in £1m client savings  
over 12 months



Ensuring that you are buying your utilities at the right price, at the right time, aligned to your business, risk profile, and appetite for renewable energy. Our services include:

## PROCUREMENT

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Our procurement team are Chartered Institute of Procurement and Supply (CIPS) trained and specialise in negotiating and tendering utility contracts. These include fixed and flexible agreements, as well as renewable, private wire electricity supply and corporate power purchase agreements (PPAs).

Using best practice procurement methods and specialist industry knowledge, we will work with you to ensure we can deliver the right solution for your business. And you can rest assured that your procurement needs are in experienced hands as each year we negotiate over 100 utility contracts for our clients, equating to 2.9TWh of energy resulting in £1m of client savings.

We also provide insight into the market and continually challenge suppliers to ensure the right solution and contracts for our clients.

Our focus on ethical practice means you can be assured that we will always remain 100% independent with no hidden costs or commissions. And that means you enjoy the best possible value as well as exceptional customer experience.

## RISK MANAGEMENT

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The wholesale energy market is a fast-moving environment which can change with little or no warning. Our team of Financial Conduct Authority-accredited risk managers track market developments in real time, focusing on spotting and understanding any potential threats from wholesale markets or policy and regulatory changes.

We work with our clients to develop tailored utilities risk management strategies which protect them from these fluctuations, managing over £1.6 billion of their energy exposure.

Not only do we keep you abreast via concise market intelligence reports, but we can also help forecast your charges to develop your energy budgets.

And with the complexity of energy pricing and variations in non-commodity costs, it can be difficult to see how costs vary across the buildings and sites within your organisation. This is where our technical reporting team can help to take the strain out of the budget planning process.

## BILL VALIDATION

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Utility tariffs are complex and it's easy to end up overpaying your suppliers through billing inaccuracies. It's therefore essential to validate your utility invoices. We have considerable experience of doing this for our clients, validating 394,000 bills annually, valuing £720 million and resulting in savings of £4.4 million.

Our bill validation service consolidates utility data across your portfolio. This provides full invoice validation, processing, query management and reporting of your gas, electricity and water invoices. Our sustainability experts can also use this data to identify areas for savings and help complete mandatory reporting on your behalf.

We provide independent validation of all charges to ensure every element of your invoice is correct and in line with expectations, with any invoice queries settled directly by us with your supplier.

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**102 years' combined  
procurement and risk  
management strategies  
experience in team**

# CASE STUDY

CLIENT	NATIONAL HOTEL OPERATOR
SOLUTION	PROCUREMENT AND RISK MANAGEMENT
SAVINGS	22% SAVING ON GAS AND ELECTRICITY

## THE CHALLENGE

Faced with an annual utility spend of over £40m, and the backdrop of commodity and non-commodity charges forecast to increase over coming years, a major UK hotel operator wanted support in tendering their gas and power supply contracts.

The company, that we have worked with since 2006, needed an energy partner that would not only drive the keenest price possible, but also ensure a robust contract framework that would deliver against a broader set of business objectives including value added services and service levels.

## THE SOLUTION

Having completed a thorough data collection and site validation process, we then mapped out the client's specific requirements so that we could instruct the bidding energy suppliers appropriately.

After the tender had been issued to a wide range of suppliers, the responses were received and analysed by Mitie Energy. Once 'best and final' offers had been reviewed, the analysis was presented to the client and a subsequent supplier shortlisting and meetings took place, facilitated by us.

Following the appointment of the successful supplier, we then conducted a commercial review of the contract paperwork and produced Post-Tender Reports.

We then worked with the client to create an energy risk management strategy, in line with the client's risk appetite and business objectives.

## THE OUTCOME

Our support not only delivered a 22% saving for our client's gas and electricity, but our risk management strategy also improved the way they purchased energy on the wholesale market.

In addition, the provision of Renewable Energy Guarantee of Origin (REGO) backed supply - an assurance that their supplier would provide energy produced by renewable sources - at a competitive price also complemented the client's wider sustainability targets of reducing their CO<sub>2</sub> emissions by 15% by 2020.



# REDUCE

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£13.8m total energy management savings over 12 months via utilities optimisation



Helping you develop strategic utility reduction plans and identify opportunities to reduce consumption through low cost optimisation or capital projects. Our services include:

## UTILITIES OPTIMISATION

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Our team of highly experienced professional engineers and energy managers are skilled in the art of seamlessly reducing energy costs without risk or compromise to a company's core business.

The team adopt a continuous improvement data-driven approach combining our capability across energy management, building management systems, remote building analytics, measurement and verification and facilities management to deliver bespoke utilities optimisation packages.

These unlock sustained savings and working environment improvements, whether across large complex property portfolios or in a single building, that can help boost bottom line profits and achieve corporate environmental and sustainability goals.

Adopting a utilities optimisation programme also results in improved site resilience and increased life of building infrastructure assets.

Qualified in International Performance Measurement & Verification Protocol, with Chartered Institution of Building Services Engineers certified energy managers, the team provide a safe pair of hands for your utilities optimisation.

## BUILDING MANAGEMENT SYSTEM AND CONTROLS

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The way a building is used will typically change over time, and this can have a major impact on the efficiency of its building management system (BMS).

Why does this matter? Well with 60-80% of a building's energy consumption managed via its building management system, as well as the performance of key building services such as heating, ventilation and air conditioning systems, it is vital to ensure that it is maintained for best performance.

Our building management system team delivers an ongoing support service with regular scheduled maintenance visits to ensure continued system efficiency and reduced costs. And as we deliver over 170 of these projects each year, you can be assured that your needs will be supported by a highly experienced team.

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**170 BMS & energy projects delivered over 12 months**

## ENERGY PROJECTS

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As well as advising you on your energy, utility and sustainability needs, we can also implement those recommendations, providing you with end-to-end service delivery.

Our Energy Projects team provide an extensive range of services ranging from initial surveys, proposals, business case support, solution sourcing, project management and delivery of works.

These include LED lighting and controls, metering, solar panel installations, ground/air source heat pump solutions and EC Fan upgrades. Our team of highly skilled project managers and coordinators are committed to providing solutions to meet your technical, quality and Health & Safety expected standards.

To complement these core solutions, we also offer remedial compliance works and a range of closed system services. These include cleaning, flushing, dosing and water treatment installations such as water softener installs, cooling tower refurbishments and chemical dosing, installation of chemical dosing units for steam boilers and installation of Chlorine Dioxide units.

## METERING

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Industry estimates suggest that between 5-30% energy savings can be achieved through the adoption of a robust metering strategy and energy management program.

To help you capitalise upon these potential savings, we offer a comprehensive range of independent sub-metering and fiscal metering services. This includes a complete survey and design service to develop your tailored metering strategy.

Installing meters is only the first part. We collect data that allows us to highlight high levels of energy consumption, as well as proof of potential energy savings, as a result of energy management initiatives. In fact, we manage and monitor approximately 140,000 meters for our clients.

We provide a full consultancy and project management service for gas, water and electric fiscal meters to accommodate:

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Meter replacements and upgrades/downgrades

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New supplies/removals and capacity upgrades/downgrades

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Alterations and disconnections

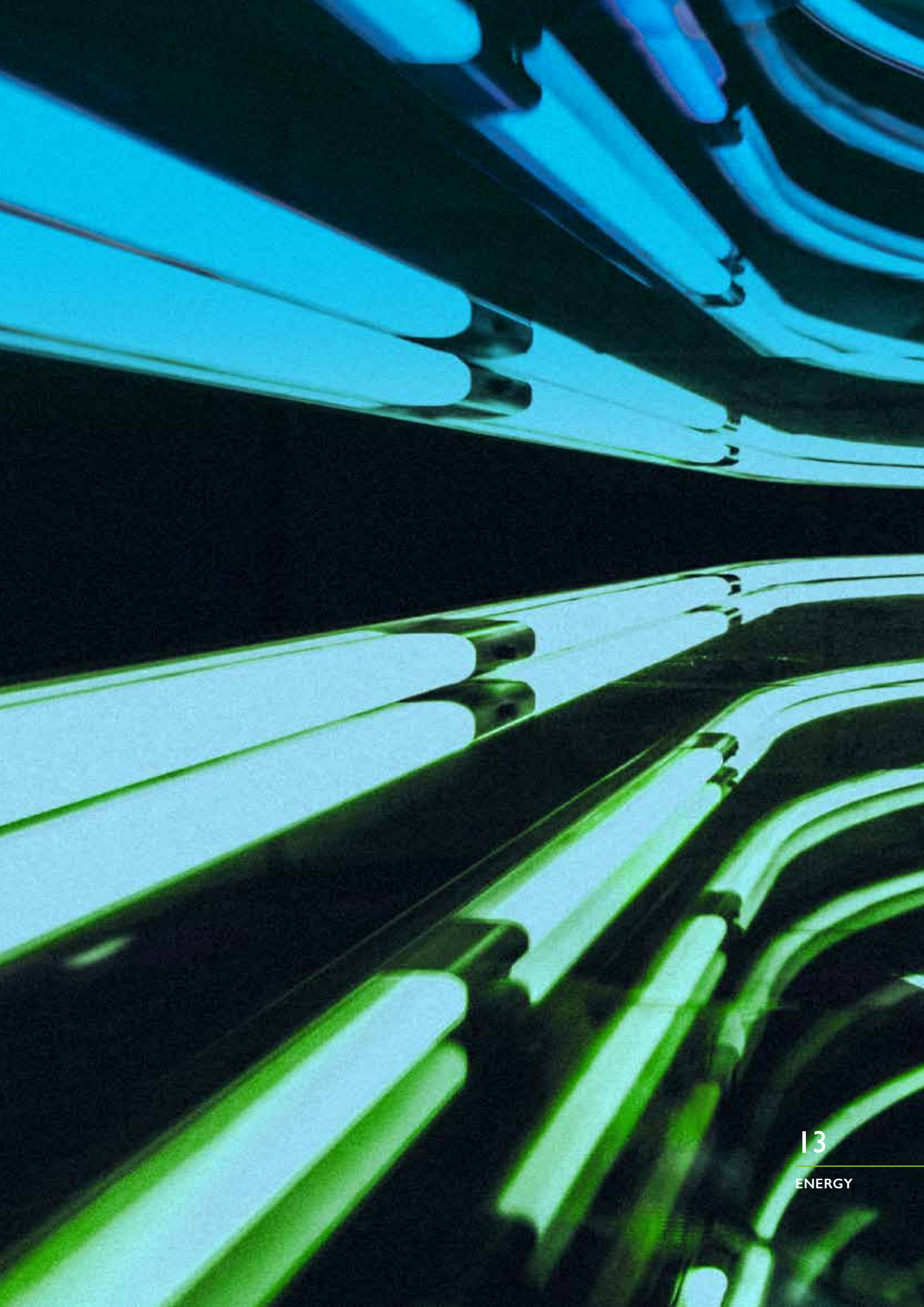
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We will also work with all parties to ensure all works are coordinated and implemented as efficiently as possible. This may include infrastructure works where road closures and excavation works are required.



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**140,000** meters  
managed and  
monitored



# CASE STUDY

CLIENT	PROFESSIONAL SERVICES FIRM
SOLUTION	UTILITIES OPTIMISATION
SAVINGS	APPROXIMATELY £5 MILLION, 5,110,000 KWH OF ENERGY

## THE CHALLENGE

A large professional services firm, with a commitment to grow and operate in a sustainable way, wished to reduce their energy consumption.

They wanted to work with a trusted energy reduction advisor and partner that would share joint sustainability targets and milestones, so that their organisation could benefit from smarter, faster and more efficient operations.

Energy consumption was analysed and monitored and comfort policies were implemented to allow us to increase occupant satisfaction whilst maximising building efficiency and minimising energy consumption.

Main meters (gas and electricity) and sub-meters were installed and monitored, plant and building assets were optimised to provide managed cooling, heating and modulation, and alarms and alerts were set up to notify our team of any faults with these systems 24/7.

## THE SOLUTION

We proposed a utilities optimisation management solution that reduced the need for energy within a building. This in turn lowered the client's utility cost while increasing comfort conditions.

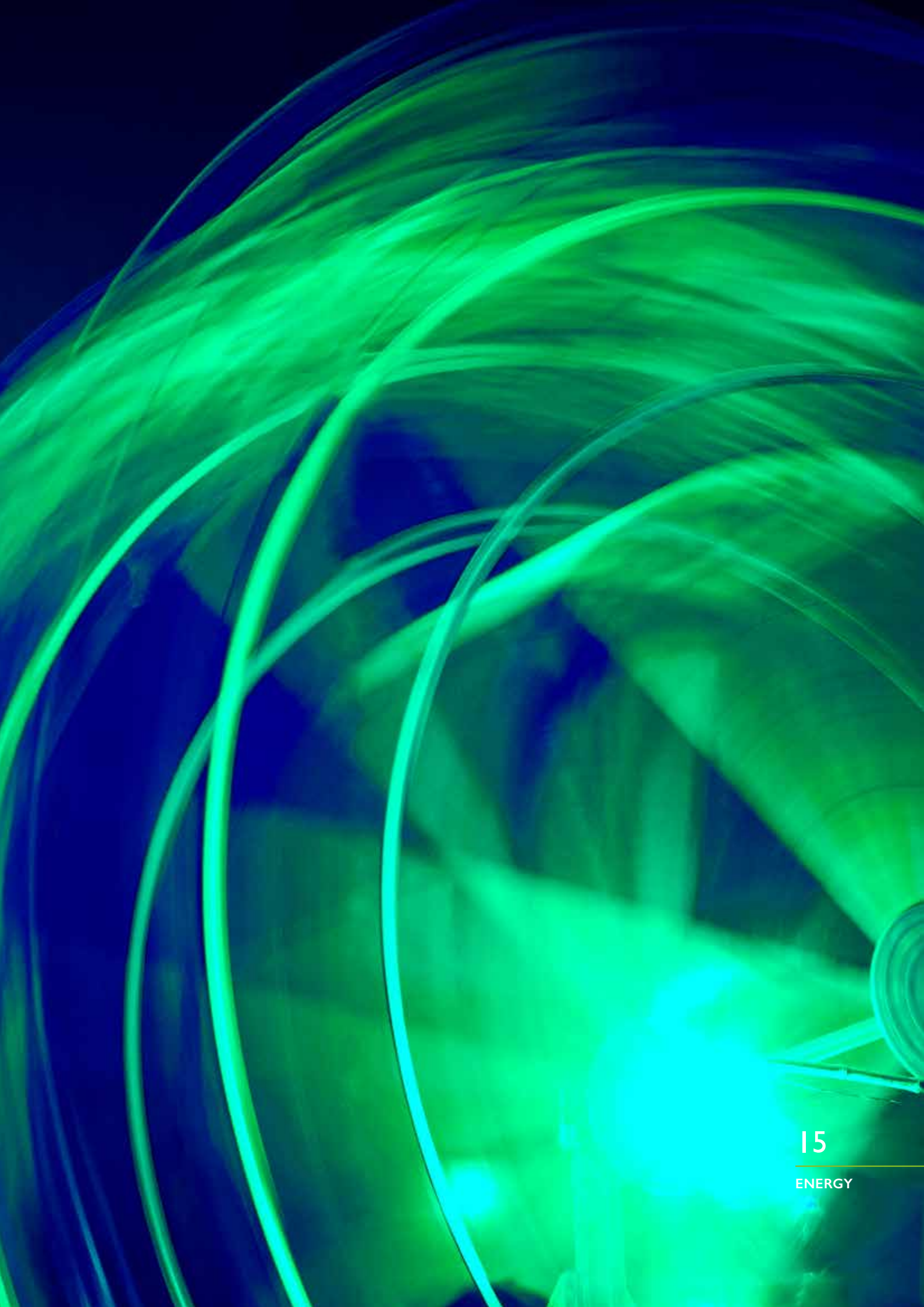
Through this solution, the client's building management system was connected to, and optimised via, our remote monitoring Service Operation Centre in Bracknell. Here our experienced engineers are supported by technology and analytics, allowing them to unlock hidden insights and inefficiencies in a building's operations.

## THE OUTCOME

The successful delivery of this utilities optimisation programme delivered 5,110,000 KWh and £5 million of energy savings over five years.

The client said: **“The work undertaken by Mitie on this contract has not only delivered financial savings in building operation costs but has also improved the working environment for our staff and visitors and a noticeable reduction in heating and cooling complaints to our helpdesk.”**





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ENERGY

# COMPLY

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23,091 water  
samples taken  
& analysed  
in 12 months

Helping you stay compliant with Legionella requirements and other environmental legislation. Our services include:

## ENVIRONMENTAL COMPLIANCE

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As one of the largest low carbon consultancies in the UK, our in-house team can help you with your environmental compliance, improve your energy efficiency, reduce green-house gas emissions and save you money.

We work with large, global organisations, and last year undertook over 3000 audits for over 200 clients. From a single office to a large multi-site estate, our team can undertake audits, provide recommendations, analyse and audit data, and ensure compliance for the following:

### Mandatory compliance services:

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Energy Savings Opportunity Scheme (ESOS)

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Streamlined Carbon Energy Reporting (SCER)

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Air Conditioning Energy Inspection Reports (TM44)

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Mandatory Green House Gas reporting (MGHG)

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Energy Performance Certificates (EPC)

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Display Energy Certificates (DEC)

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In addition to the above services, we can help you implement further voluntary sustainability and carbon reduction initiatives, such as:

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- ISO50001 International Energy Standard

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  - Carbon Trust Standard

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  - Science-based targets

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  - Corporate sustainability strategy

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  - Employee engagement programmes

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  - Reporting dashboards
- 

## WATER

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The quality of a building's water supply is critical for any organisation. To ensure that yours is fit for use, we offer a complete range of water and air treatment services, including water hygiene, treatment and compliance.

We provide everything from ACOP-L8 standard domestic water monitoring to Legionella risk assessments, ensuring total compliance while maximising the efficiency and lifespan of capital equipment. In a 12-month period our team will analyse over 23,000 water samples, deliver 1887 water risk assessments and complete 27,714 planned preventative maintenance works on water systems.

Our services are provided through our delivery team which is made up of a wide array of specialists, including environmental service technicians, chemists, plumbers, risk assessors and project engineers.

These services range from installation and servicing of small and large scale engineered plant solutions, to managed chemical treatment programs in closed and open systems (including cooling towers). We also carry out risk assessments and chemical cleaning and disinfection services to ensure that systems are working efficiently and satisfying the relevant legislation.

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Our energy and carbon reporting covers over **5.1 bn kWh** of energy consumption, equating to almost **1.8 m tonnes** of CO<sub>2</sub>.



Our sustainable solutions meet health and safety, environmental and legislative standards, whilst maintaining asset reliability and compliance.

## WELLBEING

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In response to changing demographics, a tough economic climate, health imperatives, and digital transformation, the built environment is under increasing pressure to help individuals and organisations to thrive. We therefore understand that your business is constantly being challenged to do more for your employees' workspace wellbeing.

Our experienced interdisciplinary team can advise you on design and management practices that will ensure the best possible health and wellbeing outcomes for your people.

We do this by drawing upon the latest technology, academic research and behavioural change theories to help you define, embed and realise a successful holistic wellbeing strategy for your organisation.

We offer an integrated approach based around six key modules – air; water; comfort, nutrition, mind and physical activity – addressing the two main elements of wellbeing: the physical and cultural/behavioral environment.

By plotting the experience of our clients' employees on every step of their workplace journey we can provide insights in to pain and satisfaction points. We also capture interaction, utilisation and environmental data through internet of things sensors to support your workplace experience decisions.

We then combine data science insights with behavioural change theory to ensure you can get the very best from both your buildings and your people.

3000+ energy  
surveys completed  
in 12 months







# CASE STUDY

CLIENT	FINANCIAL SERVICES PROVIDER
SOLUTION	ENVIRONMENTAL COMPLIANCE
SAVINGS	OVER £600K PER YEAR

## THE CHALLENGE

Like most businesses, this High Street Bank is subject to rising energy costs and was therefore looking for ways to reduce energy consumption, to save money, stay competitive and reduce carbon emissions from their built estate.

Energy and sustainability regulations often help promote energy efficiency, and therefore cost savings, if implemented well with effective compliance. The EU Directive on the Energy Performance of Buildings, in particular, was created to improve the energy efficiency of buildings, reduce carbon emissions and reduce the impact of climate change.

Our client wished to work with a partner that could not only advise how they could be compliant with this Directive, but also help them to implement the required works.

## THE SOLUTION

Compliance with the EU Directive includes air conditioning unit inspections for systems above a certain size. Staggeringly, air conditioning can account for a third of a building's annual electricity cost. On top of this, older, oversized or poorly maintained air conditioning systems may actually be using more energy and therefore costing more to operate than necessary.

Using our extensive range of Low Carbon Energy Assessors across the UK, we undertook a rolling programme of air conditioning energy inspections across our client's estate to ensure their compliance with the Energy Performance of Buildings Directive.

We then made recommendations to ensure energy efficient operation of their cooling equipment and also created energy initiatives and environmental efficiency replacement programmes to help them achieve their demanding carbon targets.

## THE OUTCOME

The environmental efficiency replacement programmes identified by our reports have to-date delivered more than £2m of refurbishment works across the estate.

These included energy efficient inverter replacements, driven by compliance with the EU Directive, which have in turn resulted in operational cost savings of over £600k per year.

Further savings have also been made through improvements to the optimisation of time schedules, temperature control and staff awareness.





# INTEGRATED AND SMART SOLUTIONS





As well as the discrete services that sit within our Buy>Reduce>Comply framework, we also offer a range of integrated and Smart solutions which capitalise upon economies of scale and greater insights from your data. Ultimately, the greater the integration of your organisation's energy and utilities solutions, the greater the potential savings.

## INTEGRATED ENERGY SOLUTIONS

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Historically, energy services such as procurement and risk management, energy strategy and reduction were either delivered in house, or by separate third party providers, or a combination of the two. Effective data management, insight generation, tangible actions and progress tracking was difficult as it required lots of specialisms and hand-off points.

Integrated energy solutions is a new offering from Mitie that helps organisations that use a large amount of power to manage that energy more effectively.

It is an integrated solution that combines our Financial Conduct Authority-accredited procurement and risk management expertise, with our award-winning energy management team's experience and Mitie's pioneering work in Smart buildings and the Connected Workspace.

This generates insights from often unconnected data, helping identify otherwise hidden opportunities to maximise efficiency, reduce costs and improve environmental performance.

The resulting energy solution covers the full journey from purchase and utilisation, through to compliance. It reduces associated costs and risks and improves sustainability performance, whilst enhancing environment-related wellbeing.

## INTEGRATED UTILITIES SOLUTIONS

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Our integrated utilities solutions service builds on our integrated energy solutions by expanding the scope to include not just your power and gas, but also water, waste and even wellbeing.

In fact, this capability allows us to optimise your whole working environment ensuring that it helps increase wellbeing and productivity, whilst reducing costs, CO<sub>2</sub> and waste.

When energy, water, and waste services are wholly or partially bought, managed and used in isolation of each other, it is almost impossible to unlock the range of insights available through integrated utilities solutions.

With over 330 utility and sustainability professionals linked to our Connected Workspace and Engineering Services, we can integrate all of your requirements into one service model and deliver exceptional savings.

The resulting enhanced management of utilities is both end-to-end (from purchase and utilisation to compliance, sustainability and wellbeing optimisation) and across individual utilities, to create even greater efficiencies.

## REMOTE MONITORING

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Your buildings and infrastructure assets generate vast amounts of valuable data every day regarding their performance and efficiency, and yet the majority of this intelligence remains untapped.

To unlock the value of this rich seam of actionable insight, Mitie has invested in a new Service Operation Centre that offers the technology, people and processes required to provide an advanced remote monitoring capability for our clients.

The Service Operation Centre represents an evolution of Mitie's service delivery. It is built upon our proven, and long-established Remote Operation Centre in Bracknell, and leverages our service desks in Manchester and Leeds. It is also the 'engine room' for our Monitoring as a Service and Energy Performance Contract solutions.

The Service Operation Centre brings together a dedicated team of experienced engineers, subject matter experts, advanced processes and powerful analytics and diagnostics tools. Drawing upon these, we can remotely monitor and analyse the performance of your facilities, 24 hours a day, seven days a week. This includes your infrastructure assets, energy management, and wellbeing and comfort policies.

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Over **100** contracts  
are run through our  
Service Operation  
Centre today



# CASE STUDY

CLIENT	TELECOMS SERVICES PROVIDER
SOLUTION	INTEGRATED ENERGY SOLUTION
SAVINGS	APPROXIMATELY £11 MILLION

## THE CHALLENGE

A major energy user in the telecoms sector was facing significant pressures from rising utilities costs, whilst also looking to reduce their environmental impact. With a diverse portfolio, they were looking for a service provider who could provide a holistic and integrated approach to managing their risk.

## THE SOLUTION

We established a dedicated delivery team to oversee all utility-focused activities, in a unified effort to reduce cost.

The team provided a wide range of services including an energy performance contract with guaranteed savings, procurement services and utility bill validation.

We also undertook capex project identification and delivery, building energy management system controls consultancy and operation, and risk management and water services.

Finally, we provided consultancy around the client's compliance with the ISO:50001 Energy Management Systems standard and consultancy on Power Purchase Agreements.

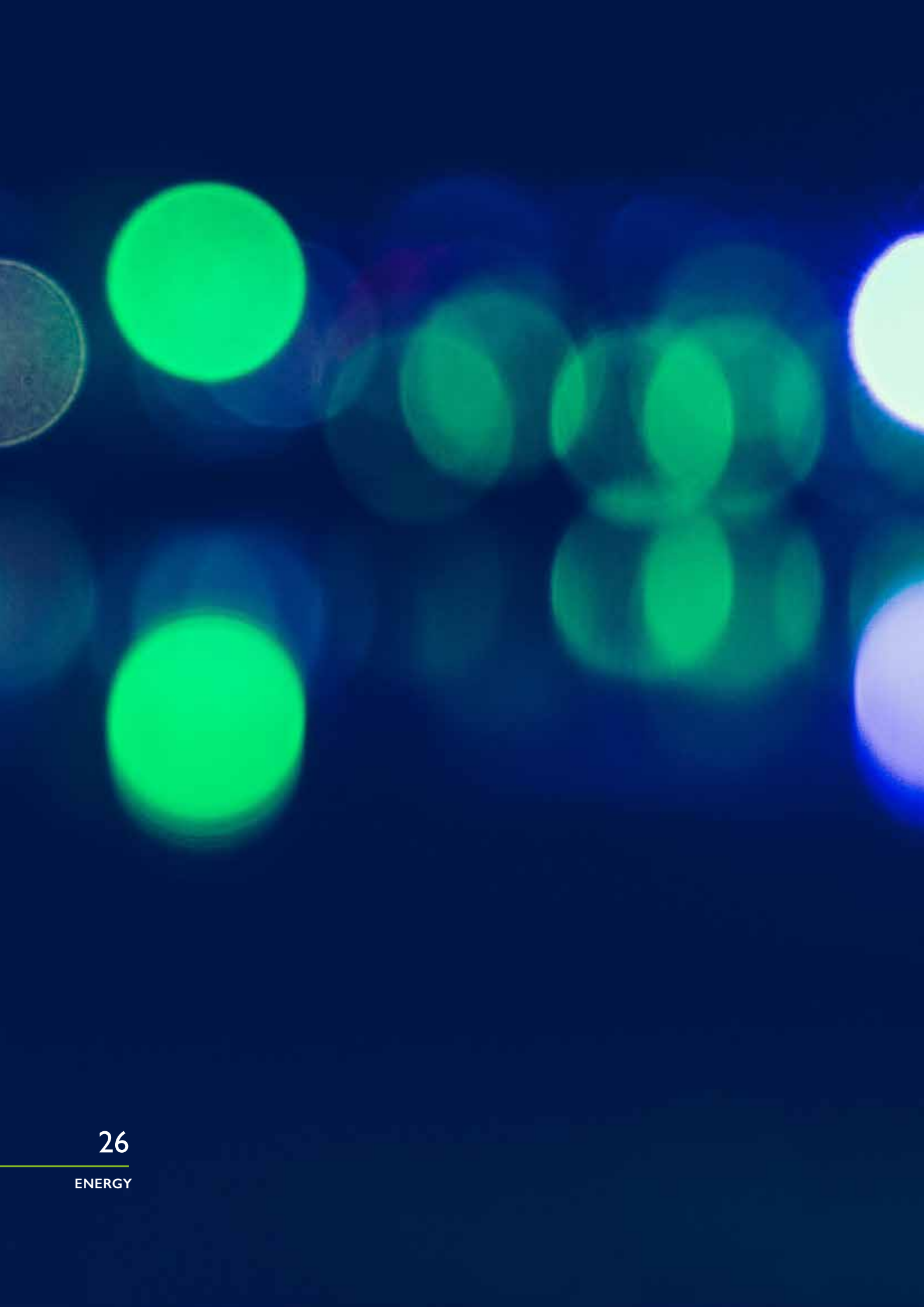
## THE OUTCOME

The energy performance contract is set to deliver approximately £10m of savings over three years.

By integrating the delivery teams within the business, we were able to cleanse data and drive efficiencies for the business. As a result, an additional £1m of savings has been identified and delivered through individual data analysis projects.

Further savings have also been identified with historical billing for a complex property portfolio.

The extension of our contract with the client will see the scope expand, with the energy performance contract, waste and water specialists working within one core team, dedicated to promoting sustainability across all of the client's business areas.





# CASE STUDY

CLIENT	HIGH STREET BANK
SOLUTION	INTEGRATED UTILITIES SOLUTION
SAVINGS	APPROXIMATELY £77 MILLION

## THE CHALLENGE

A national high street bank wished to realise cost efficiencies by fully outsourcing their energy and sustainability services.

Their commitment to Environmental Responsibility demanded that they find a partner that shared similar values, was able to work with them in a transparent and collaborative way, and could deliver an aggressive guaranteed savings target of approximately 263GWh of energy consumption before 2022.

As the client's employee comfort is of utmost importance, it was key for their partner to deliver the required energy savings whilst ensuring no disruption to the bank's service. The client's environmental comfort policy would also need to be maintained throughout, ensuring that no complaints were raised.

## THE SOLUTION

We delivered an Energy Performance Contract that guaranteed savings, as well as utilities procurement, budgeting, reporting and bill validation services.

Our solution was supported by our Service Operation Centre in Bracknell, which allowed us to remotely measure, monitor and enhance the performance of the client's building estate.

We provided our client with a dedicated energy and environment team, delivering an end-to-end service, from strategy to delivery, and an integrated service offering throughout all areas of the client's UK property operations.

We also delivered an integrated Building Management System Controls service model and an industry-leading measurement and verification application to guarantee savings.

## THE OUTCOME

The client now benefits from a completely outsourced Energy and Environment function that holds the subject-matter expertise to deliver a unified end-to-end energy and environment strategy and service.

The Energy Performance Contract is set to deliver approximately £77m cumulative savings and benefits to the High Street Bank over the life of the contract.

Our team of subject-matter experts has consistently maintained 100% environmental compliance

We have also secured the client two successful re-certifications to the Carbon Trust Standard, as well as arranging a 10-year Power Purchase Agreement deal for the client to procure over 20% of its power demand from renewable sources.

Through continual reductions in energy consumption, the client can further commit to their ambition to be the best bank for customers.

As a result of this success, we have been able to extend and enhance our service offering to encompass all aspects of energy, environment, and sustainability management for the bank, taking on trusted advisor status.

# WHY MITIE ENERGY?

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We are an award-winning, UK-based energy, utilities and sustainability solutions business.

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We have the expertise and track record across multiple utilities to significantly reduce costs and increase sustainability.

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We are completely independent so our advice, our services and our solutions are never affected or influenced by being a utilities provider.

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We offer everything from standalone services to fully outsourced, integrated utilities and sustainability solutions.

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We advise, recommend, implement and deliver our solutions.

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We deliver independently verified average cost savings of 13% per customer.

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We guarantee savings of 10% with zero capex investment.

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Would you like to find out more about how we can help your organisation to realise these savings?

Why not visit our Mitie Energy website  
[www.mitie.com/energy](http://www.mitie.com/energy)

Or you can contact a member of the Mitie Energy team via [info@mitie.com](mailto:info@mitie.com)





**MITIE ENERGY:**  
**SMART THINKING.**  
**IMPARTIAL ADVICE.**  
**PROVEN DELIVERY.**



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